

PROCUREMENT AT JJC

JJC's Purchasing Department regulates college procurement by following the Illinois Public Community College Act and JJC Board policies and procedures for all purchases.

QUOTE/BID VS RFP

Quote (\$10K and over) **Bid** (\$25K and over)

- **✓** Cost is the sole factor
- √ Well-defined detailed specifications
- \checkmark Awarded to lowest responsible bidder

Request for Proposal (RFP) (Additional factors considered)

- ✓ Quality and range of service
- ✓ Firms's overall experience, reputation, expertise, stability and financial responsibility
- √ Vendor's past relationship with JJC
- ✓ Experience and qualifications of the staff that will be assigned to service JJC's account
- √ Awarded to the bidder that best meets the criteria

TIPS FOR SUCCESS

- Attend mandatory pre-bid/pre-proposal meetings
- Tailor your response to the specific needs of the college
- Submit your response online before the deadline
- Ensure that your submission is organized, well-written and formatted properly
- Submit clear and complete responses including all required information and documentation
- Complete, sign and submit the Certification of Bidder form

DOING BUSINESS AT JJC

- Email promotional materials/company information to purchasing@jjc.edu for distribution to the appropriate divisions
- Register at https://supplier.esmsolutions.com/registration
- Review current solicitations at jjc.edu/community/vendors/current-solicitations
- Submit responses to JJC's solicitations electronically through our e-sourcing platform online