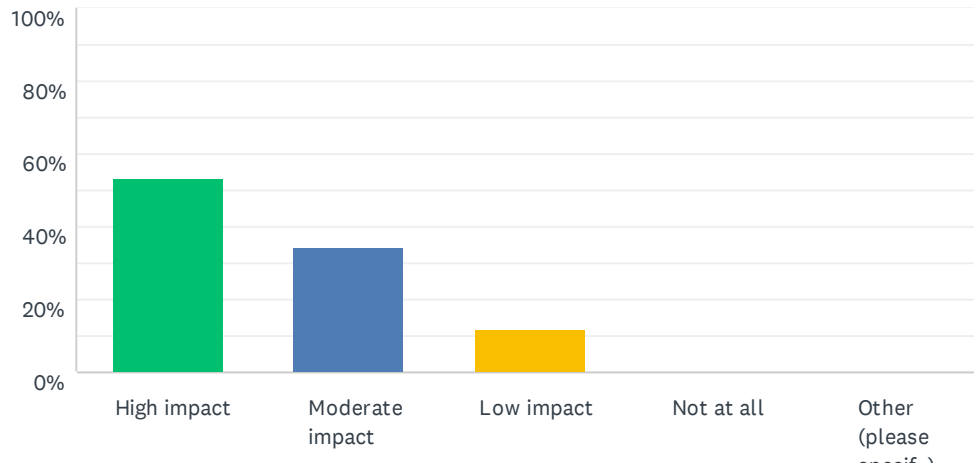


Q1 To what extent has the pandemic impacted your organization?

Answered: 84 Skipped: 0

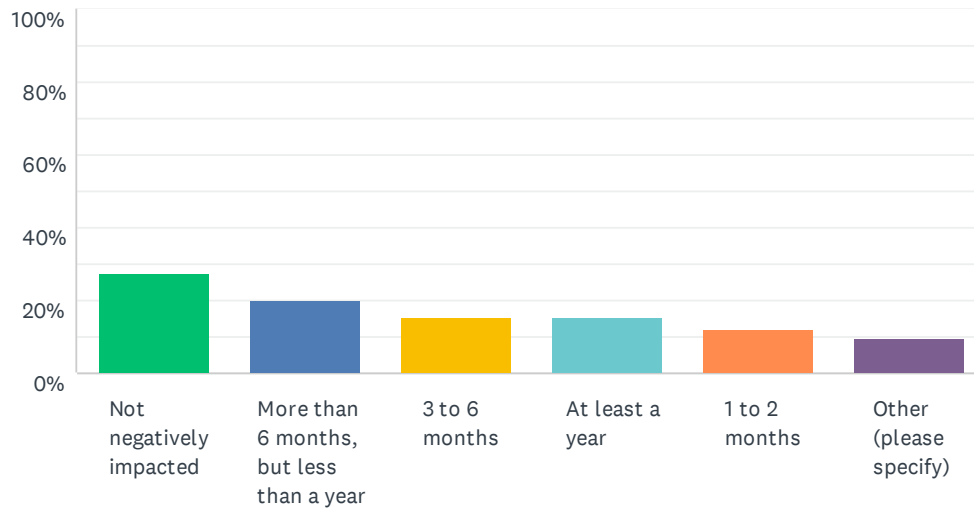


ANSWER CHOICES	RESPONSES	
High impact	53.57%	45
Moderate impact	34.52%	29
Low impact	11.90%	10
Not at all	0.00%	0
Other (please specify)	0.00%	0
TOTAL		84

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q2 When operating without funding and under government restrictions, how long can your business operate?

Answered: 84 Skipped: 0

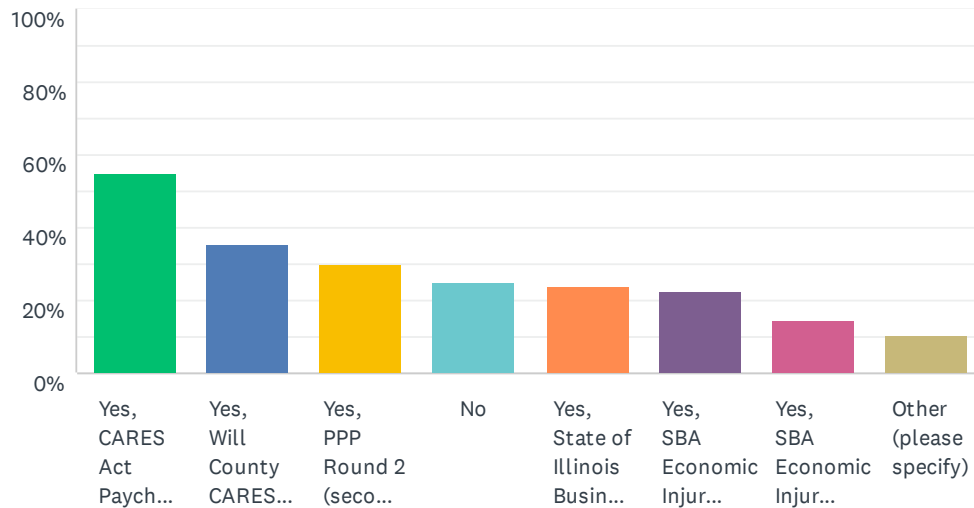


ANSWER CHOICES	RESPONSES	
Not negatively impacted	27.38%	23
More than 6 months, but less than a year	20.24%	17
3 to 6 months	15.48%	13
At least a year	15.48%	13
1 to 2 months	11.90%	10
Other (please specify)	9.52%	8
TOTAL		84

#	OTHER (PLEASE SPECIFY)	DATE
1	School district	2/5/2021 11:35 AM
2	Difficult to quantify	1/29/2021 6:05 PM
3	National geographically diversified company	1/28/2021 10:34 AM
4	No entertainment work since March - probably over 1 year	1/27/2021 2:26 PM
5	we cannot operate, we are an event coordination business. No events to coordinate under restrictions	1/27/2021 1:52 PM
6	Our stores less than 1 month. The mission 3-6 months	1/27/2021 1:08 PM
7	unknown depending on project load	1/27/2021 1:07 PM
8	Unsure, but most likely at least 6 months	1/27/2021 1:03 PM

Q3 Have you applied for (or plan to apply for) funding assistance (check all that apply)?

Answered: 84 Skipped: 0

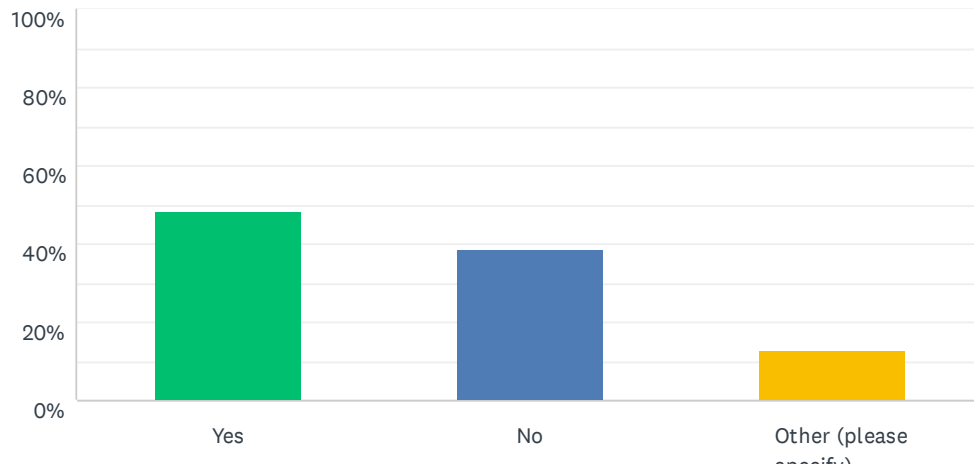


ANSWER CHOICES	RESPONSES	
Yes, CARES Act Paycheck Protection Program (PPP) Round 1	54.76%	46
Yes, Will County CARES Business Assistance Grant	35.71%	30
Yes, PPP Round 2 (second draw)	29.76%	25
No	25.00%	21
Yes, State of Illinois Business Interruption Grant (BIG)	23.81%	20
Yes, SBA Economic Injury Disaster Loan (EIDL)	22.62%	19
Yes, SBA Economic Injury Disaster Loan (EIDL) Advance	14.29%	12
Other (please specify)	10.71%	9
Total Respondents: 84		

#	OTHER (PLEASE SPECIFY)	DATE
1	SVOG	2/5/2021 5:27 PM
2	As a financial institution, we're not eligible. PPP Fees have been the equivalent	2/5/2021 12:11 PM
3	School grants	2/5/2021 11:35 AM
4	Employer Retention Credit Due to COVID-19	2/5/2021 10:43 AM
5	Employee Retention Credit	2/3/2021 8:16 AM
6	Will County Cares Act for Government	1/27/2021 3:22 PM
7	We are a public agency and have received some funds under CARES. We anticipate additional funding under HEROES.	1/27/2021 1:44 PM
8	Shorewood CARES, LISC Small Business	1/27/2021 1:38 PM
9	General CARES Act funding	1/27/2021 1:03 PM

Q4 Do you foresee the need for additional assistance in the future after utilizing PPP, EIDL, State and County programs?

Answered: 83 Skipped: 1

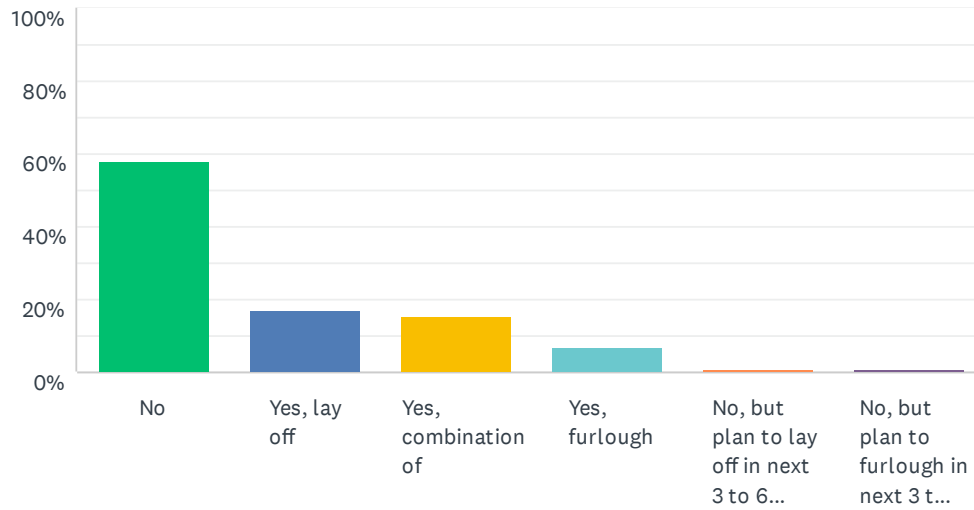


ANSWER CHOICES	RESPONSES	
Yes	48.19%	40
No	38.55%	32
Other (please specify)	13.25%	11
TOTAL		83

#	OTHER (PLEASE SPECIFY)	DATE
1	It depends on how quickly we can open up to a number greater, much greater, than 50.	2/5/2021 5:27 PM
2	No, for us.	2/5/2021 12:11 PM
3	Maybe	2/5/2021 11:27 AM
4	It depends on the coming economic bust.	2/3/2021 7:01 PM
5	It still is a month by month monitoring status. Our event fundraising efforts have been canceled.	1/31/2021 8:13 AM
6	TBD - depends on speed of vaccine rollout	1/28/2021 7:50 AM
7	Depends if businesses remain closed.	1/27/2021 4:18 PM
8	Possibly if things don't open up	1/27/2021 2:26 PM
9	If restrictions on large gatherings continue, definitely would need additional assistance.	1/27/2021 1:38 PM
10	Don't know what the future holds	1/27/2021 1:15 PM
11	unsure	1/27/2021 1:07 PM

Q5 Have you had to lay off or furlough employees or plan to in the future?

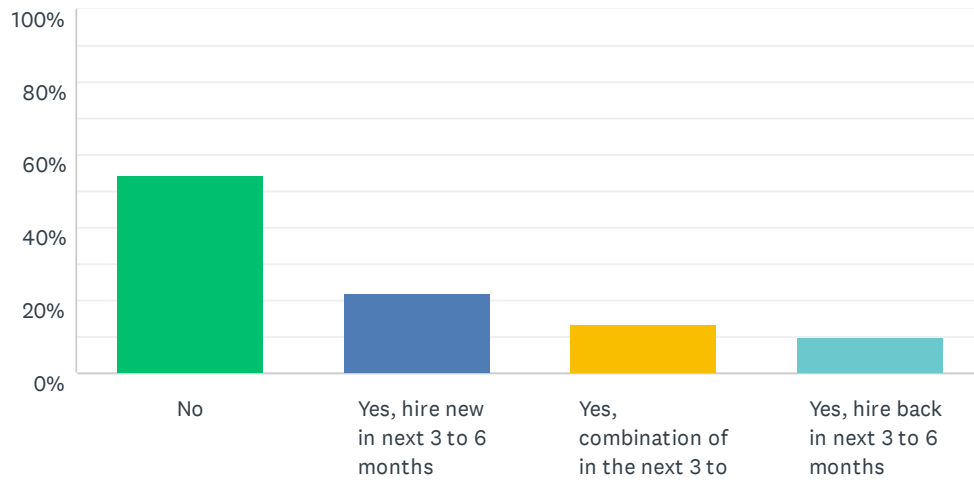
Answered: 83 Skipped: 1



ANSWER CHOICES	RESPONSES	
No	57.83%	48
Yes, lay off	16.87%	14
Yes, combination of	15.66%	13
Yes, furlough	7.23%	6
No, but plan to lay off in next 3 to 6 months	1.20%	1
No, but plan to furlough in next 3 to 6 months	1.20%	1
TOTAL		83

Q6 Do you plan to hire back or hire new employees in the next 3 to 6 months?

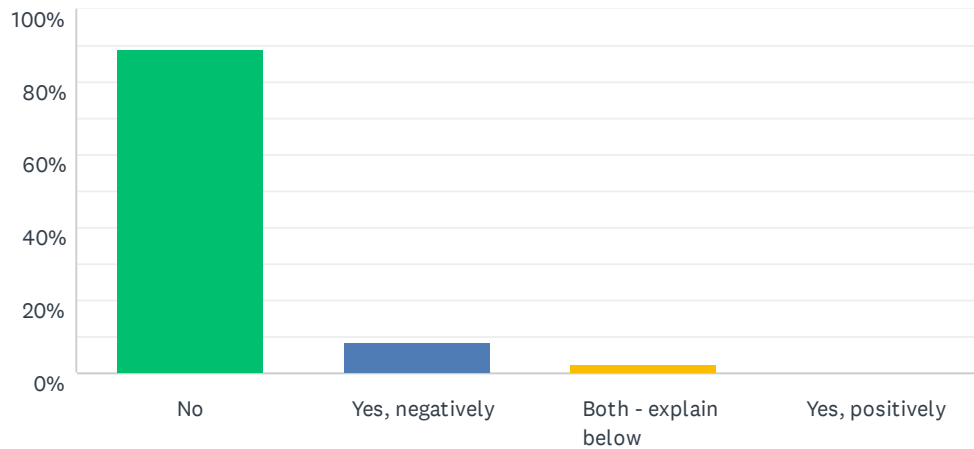
Answered: 81 Skipped: 3



ANSWER CHOICES	RESPONSES	
No	54.32%	44
Yes, hire new in next 3 to 6 months	22.22%	18
Yes, combination of in the next 3 to 6 months	13.58%	11
Yes, hire back in next 3 to 6 months	9.88%	8
TOTAL		81

Q7 Have you been positively or negatively impacted by the rent/mortgage moratorium?

Answered: 83 Skipped: 1

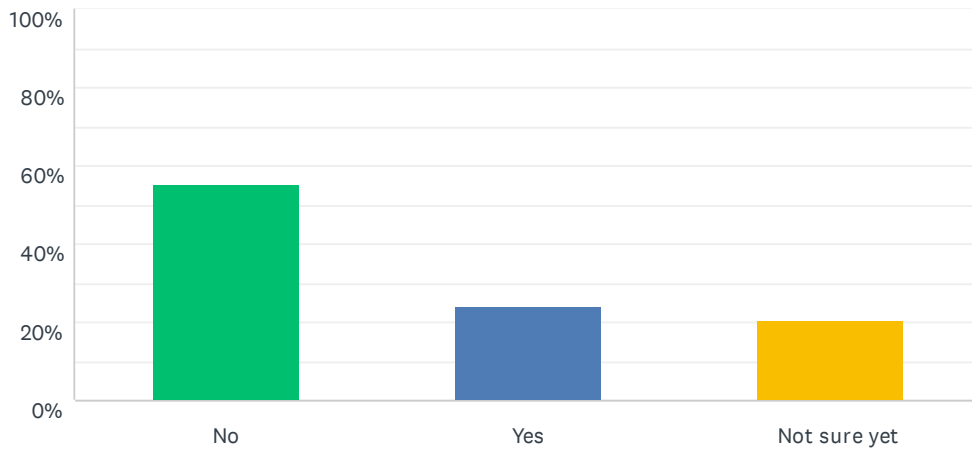


ANSWER CHOICES	RESPONSES	
No	89.16%	74
Yes, negatively	8.43%	7
Both - explain below	2.41%	2
Yes, positively	0.00%	0
TOTAL		83

#	COMMENTS	DATE
1	Mortgage is in forbearance but I now owe more than I paid for it	2/9/2021 8:14 PM
2	Na	2/8/2021 7:15 PM
3	We feel very fortunate that our one rental tenant has continued to pay rent throughout the crisis.	2/5/2021 12:44 PM
4	But our students and families have.	2/5/2021 11:35 AM
5	I have a year in my barbershop and now a lot of people know where it is located. Many people stopped coming in to get haircuts. Thankfully to my landlord we worked something out so I could stay open. I have lost a lot of people that was coming in, but with a job I got my landlord and the few people that come in I can stay open.	1/28/2021 4:27 PM
6	Don't know what this is	1/27/2021 2:08 PM
7	Forbearance can put off the inevitable of foreclosure, especially in situations that are not Covid related. The housing market is strong now, but we fear for a flood of properties when it is lifted.	1/27/2021 1:28 PM
8	I have an awesome landlord!	1/27/2021 1:13 PM
9	so far tenants have paid, but it could change in the future	1/27/2021 1:07 PM

Q8 Has the increase in minimum wage to \$11/hour on January 1st impacted your business?

Answered: 83 Skipped: 1

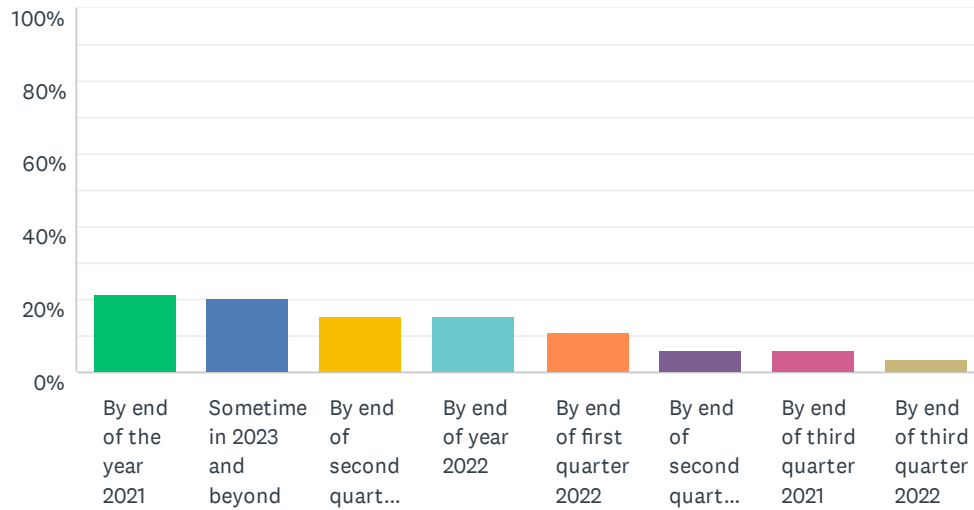


ANSWER CHOICES	RESPONSES	
No	55.42%	46
Yes	24.10%	20
Not sure yet	20.48%	17
TOTAL		83

#	COMMENTS	DATE
1	We're increasing staff pay lockstep but looking at ways to cut costs including limiting hours, staff headcount reductions, more self service, etc.	2/5/2021 12:11 PM
2	It does not impact my business, but impacts my clients' businesses. They then have less money to spend on my services.	2/5/2021 10:52 AM
3	Supplier costs have risen.	2/3/2021 7:01 PM
4	lowered productivity	2/3/2021 8:16 AM
5	Pritker should of delayed the raises. Businesses that use Minimum wage employees are having a hard enough time trying to survive.	1/28/2021 8:35 AM
6	Struggling to keep money coming in and now wage increases.	1/27/2021 4:18 PM
7	We have not hired any of our part time employees back since March 2020 & we are not paying ourselves at all.	1/27/2021 1:38 PM
8	we have no minimum wage employees	1/27/2021 1:13 PM
9	We pay all employees above the minimum wage.	1/27/2021 1:00 PM

Q9 When do you foresee the economy "returning to normal?"

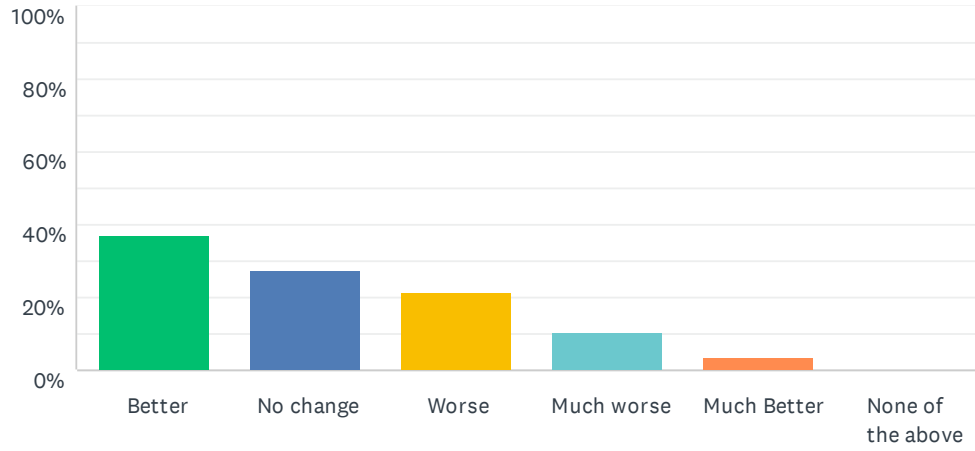
Answered: 83 Skipped: 1



ANSWER CHOICES	RESPONSES	
By end of the year 2021	21.69%	18
Sometime in 2023 and beyond	20.48%	17
By end of second quarter 2022	15.66%	13
By end of year 2022	15.66%	13
By end of first quarter 2022	10.84%	9
By end of second quarter 2021	6.02%	5
By end of third quarter 2021	6.02%	5
By end of third quarter 2022	3.61%	3
TOTAL		83

Q10 What are your feelings on the local economy in the near future vs. current status?

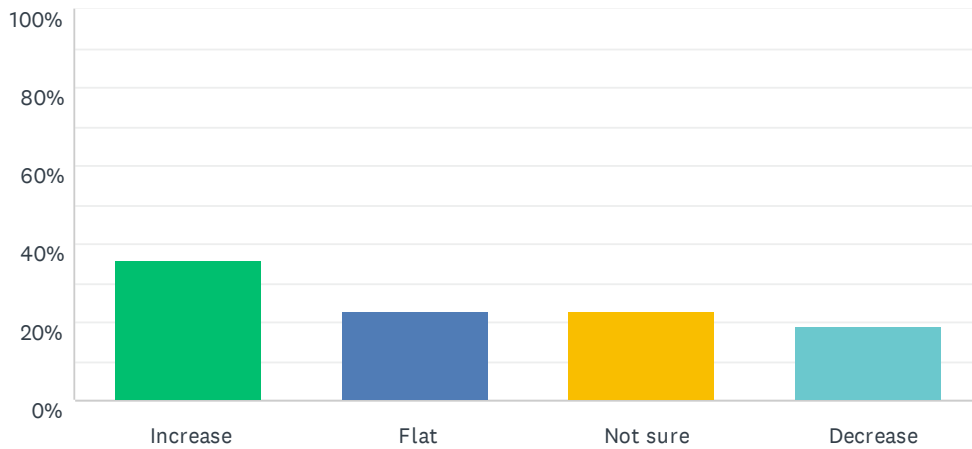
Answered: 84 Skipped: 0



ANSWER CHOICES	RESPONSES	
Better	36.90%	31
No change	27.38%	23
Worse	21.43%	18
Much worse	10.71%	9
Much Better	3.57%	3
None of the above	0.00%	0
TOTAL		84

Q11 Do you foresee your revenue increasing / decreasing in 2021 vs. 2020?

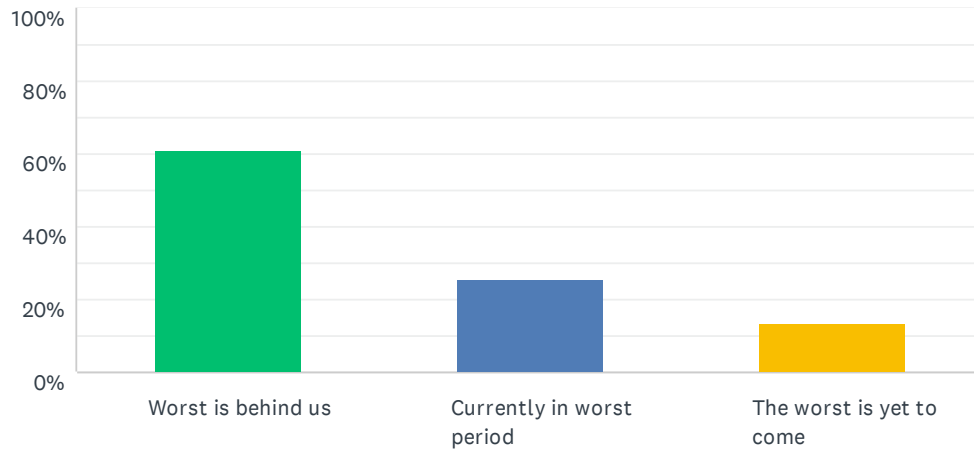
Answered: 84 Skipped: 0



ANSWER CHOICES	RESPONSES	
Increase	35.71%	30
Flat	22.62%	19
Not sure	22.62%	19
Decrease	19.05%	16
TOTAL		84

Q12 In your view is the pandemic ... ?

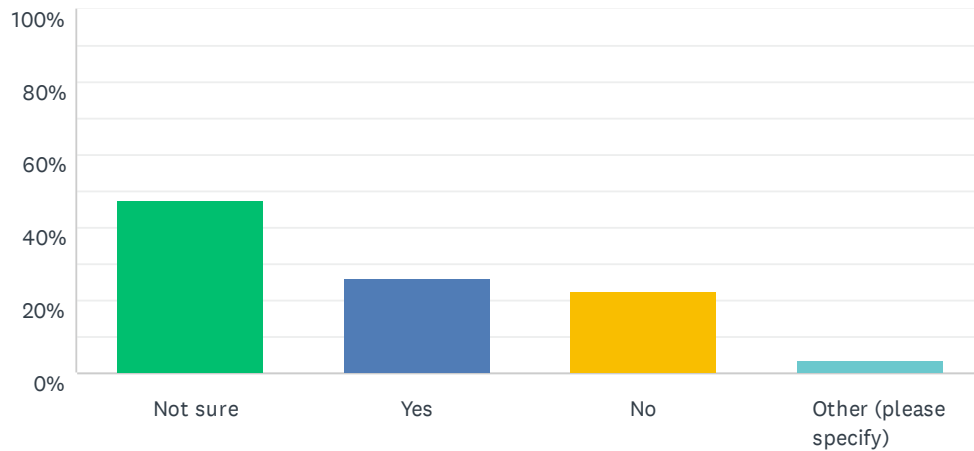
Answered: 82 Skipped: 2



ANSWER CHOICES	RESPONSES	
Worst is behind us	60.98%	50
Currently in worst period	25.61%	21
The worst is yet to come	13.41%	11
TOTAL		82

Q13 Is the current vaccination policy in place favorable to your business/employees?

Answered: 84 Skipped: 0

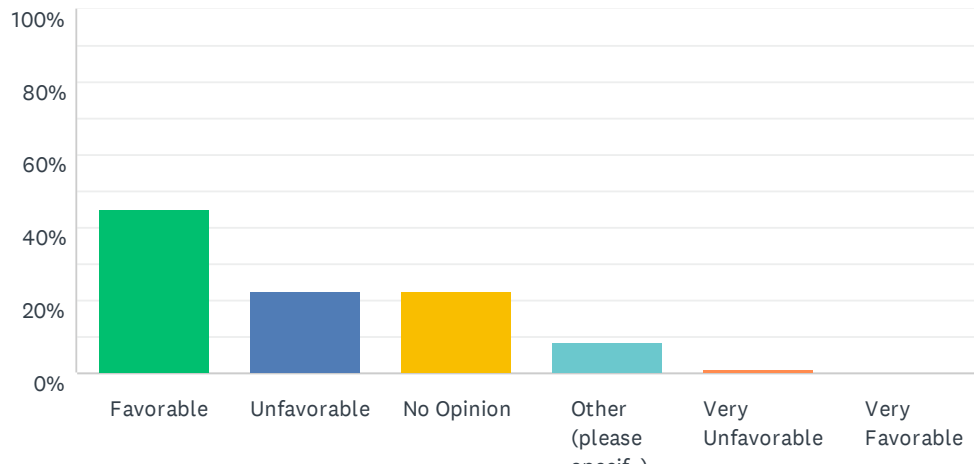


ANSWER CHOICES	RESPONSES
Not sure	47.62% 40
Yes	26.19% 22
No	22.62% 19
Other (please specify)	3.57% 3
TOTAL	84

#	OTHER (PLEASE SPECIFY)	DATE
1	Not sure if we don't mandate vaccination what percentage will participate - will it be enough? In our company only 25% even take elective flu shots. I am afraid COVID will have the same poor percentages.	1/28/2021 10:32 AM
2	It's all about speed	1/28/2021 7:50 AM
3	Could be worse if those who vaccinate refuse to wear masks.	1/27/2021 1:18 PM

Q14 What is your perception of the business climate in the Joliet / Will County region?

Answered: 84 Skipped: 0

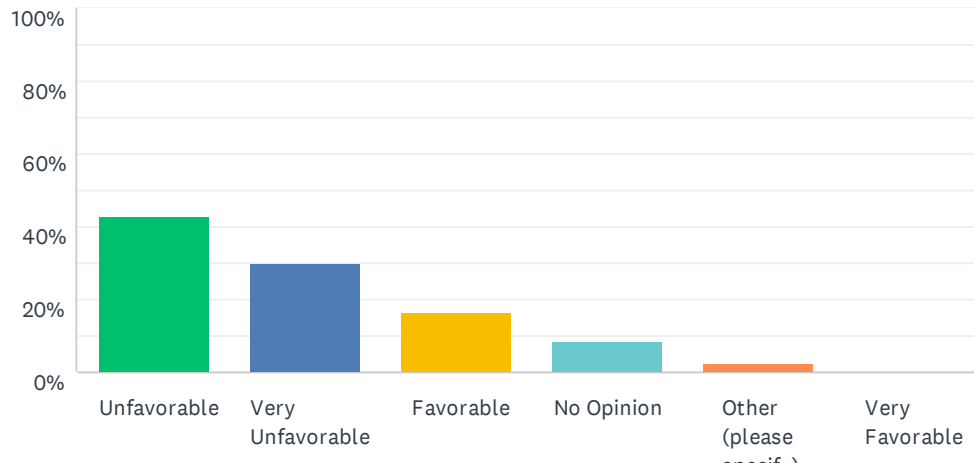


ANSWER CHOICES	RESPONSES	
Favorable	45.24%	38
Unfavorable	22.62%	19
No Opinion	22.62%	19
Other (please specify)	8.33%	7
Very Unfavorable	1.19%	1
Very Favorable	0.00%	0
TOTAL		84

#	OTHER (PLEASE SPECIFY)	DATE
1	Favorable for large retailers, logistics, and supply chain/distribution centers	2/9/2021 8:14 PM
2	Very disappointed that restaurants and their clients don't follow guidelines meant to benefit the community. And I completely understand the burden that COVID has made. But with new variants of the virus out, now is not the time to lower your guard.	2/5/2021 11:35 AM
3	Flat	2/5/2021 11:27 AM
4	Many business's have been negatively affected by the closures.	2/5/2021 10:43 AM
5	Relative to the rest of Illinois better than most. But Illinois compared to nearby states is disadvantage and becoming more so.	2/3/2021 12:23 PM
6	Depends on industry	1/29/2021 6:05 PM
7	People are hurting	1/27/2021 12:59 PM

Q15 What is your perception of the business climate in Illinois?

Answered: 84 Skipped: 0

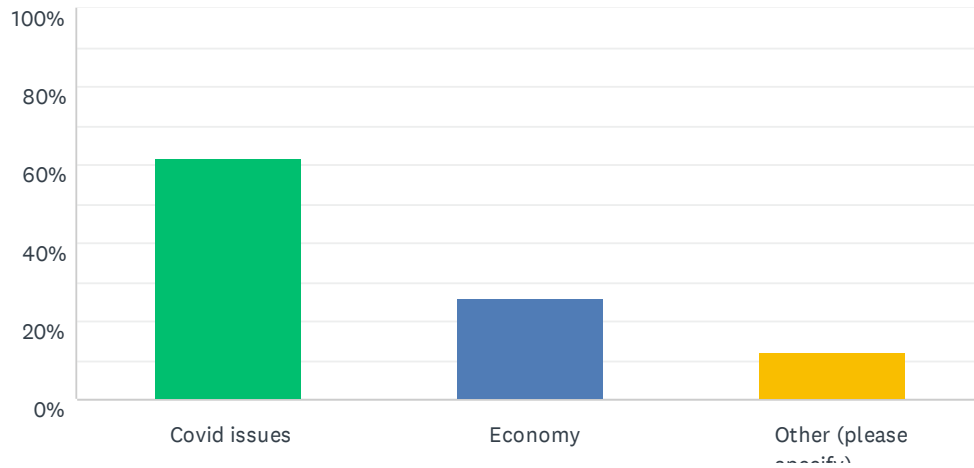


ANSWER CHOICES	RESPONSES	
Unfavorable	42.86%	36
Very Unfavorable	29.76%	25
Favorable	16.67%	14
No Opinion	8.33%	7
Other (please specify)	2.38%	2
Very Favorable	0.00%	0
TOTAL		84

#	OTHER (PLEASE SPECIFY)	DATE
1	Flat	2/5/2021 11:27 AM
2	Unfavorable - the budget deficits are killing Illinois. The political establishment have not done near enough to cut unnecessary expenses, let alone tackle some of the biggest drains on the budget. They are constantly "dialing for dollars" and seeking more revenue. Something will have to given in the end. What this does is i) people depart the state and ii) the business climate is less attractive in the long run.	1/28/2021 10:32 AM

Q16 What do you see being a larger hurdle right now?

Answered: 84 Skipped: 0

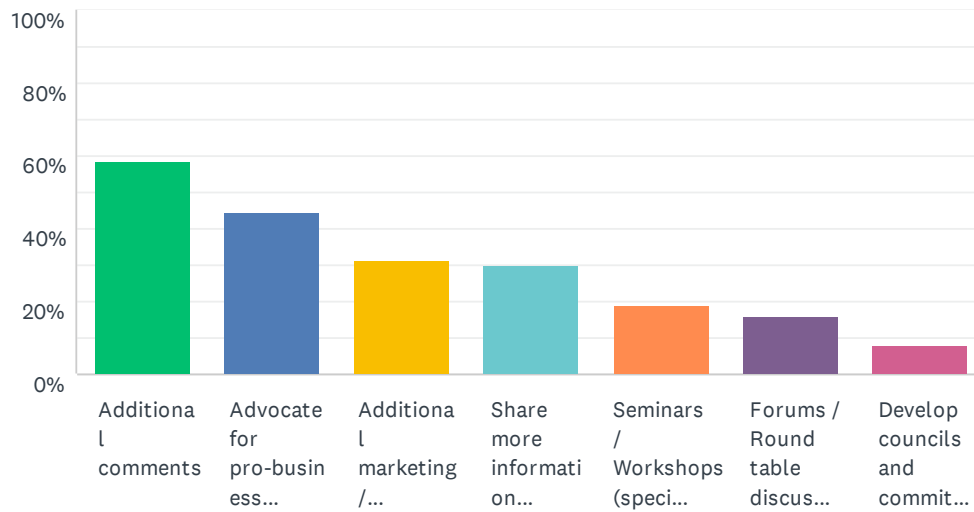


ANSWER CHOICES	RESPONSES	
Covid issues	61.90%	52
Economy	26.19%	22
Other (please specify)	11.90%	10
TOTAL		84

#	OTHER (PLEASE SPECIFY)	DATE
1	SBA conflicting requirements for new PPP round, and lenders less likely to lend when businesses need it the most	2/9/2021 8:14 PM
2	Political arena	2/5/2021 10:52 AM
3	State solvency driven by out of control government pensions and waste. Those with means continue to leave the state.	2/3/2021 12:23 PM
4	Illinois pension and profligate spending hasn't changed	2/2/2021 7:04 PM
5	Combination of both	1/29/2021 6:05 PM
6	Uncertainty - we never know what to expect for restrictions and can't plan going forward not knowing when we can fully open. The Governor and his plans are clear as mud	1/27/2021 5:16 PM
7	Illinois not embracing a pro-business policy strategy	1/27/2021 2:40 PM
8	Government	1/27/2021 2:38 PM
9	both economy and covid	1/27/2021 1:15 PM
10	Government	1/27/2021 12:53 PM

Q17 How can we assist you better / what support is needed?

Answered: 63 Skipped: 21



ANSWER CHOICES	RESPONSES	
Additional comments	58.73%	37
Advocate for pro-business policies (specify below in comments)	44.44%	28
Additional marketing / advertising opportunities (specify below in comments)	31.75%	20
Share more information through various communication methods (specify below in comments)	30.16%	19
Seminars / Workshops (specify below in comments)	19.05%	12
Forums / Round table discussions (specify below in comments)	15.87%	10
Develop councils and committees (specify below in comments)	7.94%	5
Total Respondents: 63		

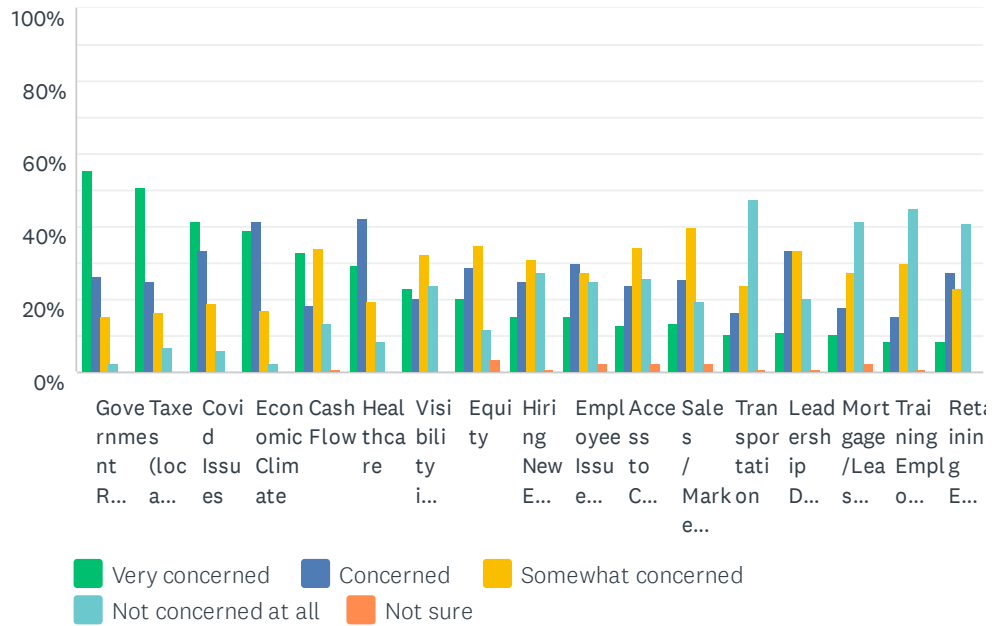
#	ADDITIONAL COMMENTS	DATE
1	Covid has caused e commerce to shift extremely rapidly. We learned during the housing crash that innovation is key, and can lead the way (Facebook, Amazon, etc.) entrepreneurs need more assistance so this trying time will end with surprising success!! It would also be great if being a woman owned business did actually have resources to level the playing field. Instead, we are not only left in the dark, but we have suffered the most job loss statistically. The state, SBA, county and communities need to act and not just provide lip service. Develop a WOSB council, and advocate for the issues they are facing. I can hire and train and create jobs, but if there is no help to monetarily do so, what's the point? Tax breaks are great, but they are not an immediate assistance.	2/9/2021 8:14 PM
2	Advertising will be key when our business resumes because we are an event orientated business.	2/9/2021 5:13 AM
3	Until we have a better idea if we will be mandated to stay at a 50 max capacity (I'm big enough for that number) it's really hard to tell what I need.	2/5/2021 5:27 PM
4	Advocate for COVID education. Immunization is crucial for all in our community to get back on track!	2/5/2021 11:35 AM
5	Have more virtual events with audience participation	2/5/2021 10:52 AM
6	your emails have been super helpful, thank you	2/4/2021 8:44 PM
7	You have been a great help through all of this, thank you so much for all the hard work.	2/4/2021 1:42 PM
8	I will email my thoughts and greater lengths.	2/4/2021 5:12 AM
9	Advocate for lower taxes all around. Get the state's spending under control and promote fiscal responsibility so that taxes on property, income, retail, and business can be reduced to encourage economic growth. The drain on population in the state is going to force higher tax rates in a cyclical manner if something doesn't change.	2/3/2021 7:01 PM
10	Joliet Chamber is doing an UNBELIEVABLE job keeping the business community informed during COVID-19. Daily newsletter is extremely informative, especially keeping up with the State of IL Covid rules/tiers. I really appreciate the webinars with our elected officials (all levels of government local, State and Federal). Providing additional forums/interactions with them can only help the business community being heard.	2/3/2021 12:23 PM
11	State needs reform of unions, taxes, pensions, term limits, consolidate layers of government	2/3/2021 8:16 AM
12	Illinois needs to be able to compete better with neighboring states.	1/29/2021 6:05 PM
13	everyone I get to talk to feel that they are stuck and don't see the way out some get to still work others aren't working and others are in the middle not knowing what is to come. in my opinion many people are like children going to school for the first time but they don't have someone to tell them its all going to be okay.	1/28/2021 4:27 PM
14	Continue to work with the state on pro-business policies	1/28/2021 10:34 AM
15	Fiscal responsibility in Illinois government. Greater correlation between the high price created by higher taxes be it a corporate tax; property tax; specialty tax; the attempt to increase income tax; local taxes; punitive workman's compensation programs; and overreaching state and local regulations that continue to make Illinois a less favorable state in which to do business, live, and eventually retire. Illinois is one of the top depopulating States in the Union. Why? P.S. - and don't tell me it is the cold weather.	1/28/2021 10:32 AM
16	Promote businesses when we can be active	1/28/2021 7:50 AM
17	It would be nice to know going forward all of this political information especially on the state level on a weekly basis. I assumed the chamber did these things but they were only communicated once awhile in the newsletter	1/27/2021 5:16 PM
18	I'm interested in networking opportunities that put us in contact with referral partners and potential clients	1/27/2021 3:14 PM
19	The daily email update from Michael is tremendous. Very helpful	1/27/2021 2:53 PM
20	You have done a good job of offering webinars through the past year. I find if very disappointing	1/27/2021 2:51 PM

that a small number of members have participated however. I look forward to a steady offering of topics and would like to see more industry roundtable discussions formed for topics like HR, sales, marketing, and additional financing options. Please continue to advocate for us and bring us politicians to talk with

21	Mass email campaigns to members/businesses. Open to other ideas	1/27/2021 2:36 PM
22	Pro business should be our main concern. High taxes and the constant loss of population is a large problem in this state.	1/27/2021 2:27 PM
23	Get entertainment venues open and get a comprehensive help package together for the venues and the staff that work them.	1/27/2021 2:26 PM
24	I think the Chamber does a great job of informing us and giving us the local 'flavor' of what is happening and a great re-cap. I also think the workshops offered are great for small businesses.	1/27/2021 2:25 PM
25	Helping in advertising costs	1/27/2021 2:08 PM
26	The daily emails of updates on politics, economy, jobs, and covid issues has been invaluable. I share with my friends running businesses in other towns and states because the information is well put together and thorough. I would like to see those emails continue	1/27/2021 1:52 PM
27	Knowledge is power. The more people know, the better.	1/27/2021 1:44 PM
28	Really unsure how the Chamber can help. Our sales, the business is truly dependent on large gatherings being allowed. If the state doesn't lift the restrictions currently in place, we will continue to be negatively impacted.	1/27/2021 1:38 PM
29	Now that covid has been here for almost a year, it is time to focus on the successes and boosting communities. Highlight business owners which have made it through and encourage local governments to be pro-business in the revitalization of their communities. People are wanting to get outside, so it is a great time to encourage business owners to consider beautifications to the exterior -especially in Joliet and off Jefferson Street.	1/27/2021 1:37 PM
30	Mike has done a splendid job of keeping us up to date on everything.	1/27/2021 1:15 PM
31	I wanted to let you know how much I appreciate Mike's updates everyday. I barely read articles anymore on the subjects that Mike updates on because I never know what to believe. It is either left or right and helps contribute to the "great divide". Mike does such an awesome job keeping it in the middle! Thank you!!	1/27/2021 1:13 PM
32	None	1/27/2021 1:08 PM
33	daily news and updates has been very helpful. Good job	1/27/2021 1:07 PM
34	You are doing a great job	1/27/2021 12:59 PM
35	Communicate with our local and state reps.	1/27/2021 12:55 PM
36	Just share the information that you have been sharing	1/27/2021 12:54 PM
37	We look at all avenues for help!	1/27/2021 12:50 PM

Q18 How concerned are you about the following?

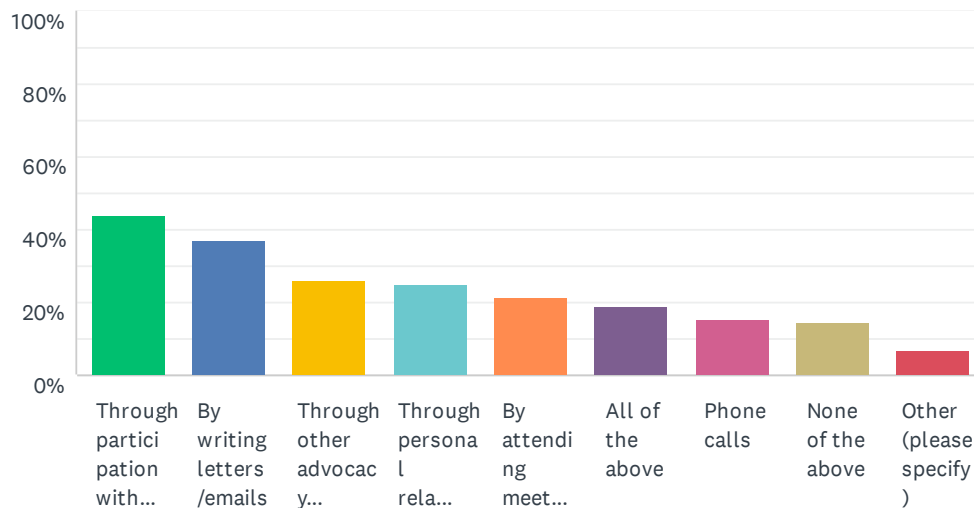
Answered: 84 Skipped: 0



	VERY CONCERNED	CONCERNED	SOMEWHAT CONCERNED	NOT CONCERNED AT ALL	NOT SURE	TOTAL
Government Regulations	55.42% 46	26.51% 22	15.66% 13	2.41% 2	0.00% 0	83
Taxes (local, state, federal)	51.19% 43	25.00% 21	16.67% 14	7.14% 6	0.00% 0	84
Covid Issues	41.67% 35	33.33% 28	19.05% 16	5.95% 5	0.00% 0	84
Economic Climate	39.02% 32	41.46% 34	17.07% 14	2.44% 2	0.00% 0	82
Cash Flow	32.93% 27	18.29% 15	34.15% 28	13.41% 11	1.22% 1	82
Healthcare	29.27% 24	42.68% 35	19.51% 16	8.54% 7	0.00% 0	82
Visibility in the Community	22.89% 19	20.48% 17	32.53% 27	24.10% 20	0.00% 0	83
Equity	20.48% 17	28.92% 24	34.94% 29	12.05% 10	3.61% 3	83
Hiring New Employees	15.48% 13	25.00% 21	30.95% 26	27.38% 23	1.19% 1	84
Employee Issues (workers' comp, health ins., etc.)	15.48% 13	29.76% 25	27.38% 23	25.00% 21	2.38% 2	84
Access to Capital	13.10% 11	23.81% 20	34.52% 29	26.19% 22	2.38% 2	84
Sales / Marketing	13.25% 11	25.30% 21	39.76% 33	19.28% 16	2.41% 2	83
Transportation	10.71% 9	16.67% 14	23.81% 20	47.62% 40	1.19% 1	84
Leadership Development	10.84% 9	33.73% 28	33.73% 28	20.48% 17	1.20% 1	83
Mortgage/Lease/Rent	10.71% 9	17.86% 15	27.38% 23	41.67% 35	2.38% 2	84
Training Employees	8.33% 7	15.48% 13	29.76% 25	45.24% 38	1.19% 1	84
Retaining Employees	8.43% 7	27.71% 23	22.89% 19	40.96% 34	0.00% 0	83

Q19 How do you as a business express your concerns to our political leaders at the local, state, or federal levels?

Answered: 84 Skipped: 0

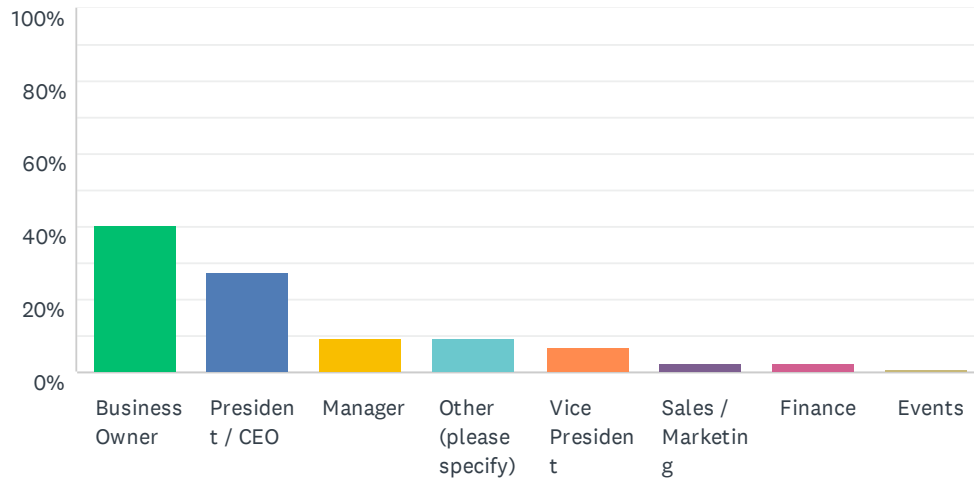


ANSWER CHOICES	RESPONSES
Through participation with the Joliet Chamber	44.05% 37
By writing letters/emails	36.90% 31
Through other advocacy organizations	26.19% 22
Through personal relationships	25.00% 21
By attending meetings/forums	21.43% 18
All of the above	19.05% 16
Phone calls	15.48% 13
None of the above	14.29% 12
Other (please specify)	7.14% 6
Total Respondents: 84	

#	OTHER (PLEASE SPECIFY)	DATE
1	For months, I have been sending emails to local state representatives, and the SBA. I had ZERO income for two months because of the incompetency of IDES. The shortfalls of IDES and the SBA should not be anyone else's problem but theirs, yet everyone else pays for their incompetence.	2/9/2021 8:14 PM
2	Not sure how to reach most of them.	2/5/2021 10:52 AM
3	voting	1/27/2021 3:14 PM
4	Through my right to vote	1/27/2021 2:27 PM
5	voting	1/27/2021 1:07 PM
6	Email communication	1/27/2021 12:52 PM

Q20 What is your job title?

Answered: 84 Skipped: 0

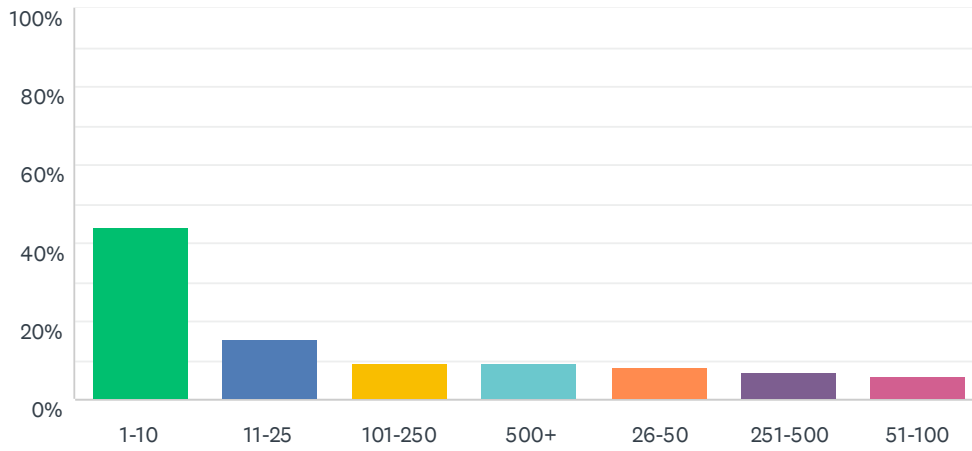


ANSWER CHOICES	RESPONSES
Business Owner	40.48% 34
President / CEO	27.38% 23
Manager	9.52% 8
Other (please specify)	9.52% 8
Vice President	7.14% 6
Sales / Marketing	2.38% 2
Finance	2.38% 2
Events	1.19% 1
TOTAL	84

#	OTHER (PLEASE SPECIFY)	DATE
1	professor	2/5/2021 9:50 PM
2	School Board member	2/5/2021 11:35 AM
3	Admin.	1/27/2021 3:09 PM
4	Branch Office Administrator	1/27/2021 3:04 PM
5	Community Relations	1/27/2021 1:44 PM
6	Director	1/27/2021 1:03 PM
7	Director of Operations	1/27/2021 1:00 PM
8	Technology Chairman	1/27/2021 12:57 PM

Q21 How many people are employed at your organization?

Answered: 84 Skipped: 0



ANSWER CHOICES	RESPONSES
1-10	44.05% 37
11-25	15.48% 13
101-250	9.52% 8
500+	9.52% 8
26-50	8.33% 7
251-500	7.14% 6
51-100	5.95% 5
TOTAL	84